Experts in product development, engineering and global manufacturing transform concepts into revenue.

If you spent time on a treadmill or elliptical this morning, you might have exercised with Pivot International. If you’ve had an endoscopic medical procedure, the endoscopic scope might have been designed by Pivot. When you cleared security at your corporate building, you probably encountered our technology. When you used a golf ball finder last weekend, you likely played with Pivot. We are a U.S. company headquartered in Lenexa, Kansas with company-owned international manufacturing and tooling facilities. You may not know us by name because most often we are working on behalf of our clients’ brands, but we’ve been working diligently for over 40 years, delivering thousands of products and technology solutions that are a part of your everyday life.

We design and engineer innovative products to drive your revenue and profit.

The Pivot International business model is designed to give you the option of providing a specification (or even just an idea) and working with us to develop the finished product. Our experienced team is ready to enter the process at any point during the development cycle. Pivot’s award winning product design and development services include industrial design, mechanical engineering, electrical engineering, and software development.

Pivot has delivered many industry firsts to the market-place as well as provided updates to legacy products, brought napkin concepts to market, performed cost reductions, completed technology integrations, and even rescued struggling projects. Our ISO:13485 and ISO:9001 certified processes help provide an attention to detail that guarantees your product meets all requirements. Because we work with a diverse range of industries and applications, we are well equipped to meet all client standards, including UL, IEC, CE, CSA, FCC, RoHS, and TÜV requirements.

We simplify global manufacturing and procurement.

Often companies don’t know how to begin the product development process and fall in the trap of hiring multiple experts in very narrow fields. Their staff or vendors may not have the breadth of knowledge and capabilities to deliver start to finish or know the implications of their decisions upstream or downstream. Have you ever started a project with an industrial designer that was not feasible for manufacturing? Have you found that you could not communicate and work effectively with your factory due to language barriers making you wish you had representatives overseas with direct oversight of the manufacturing process? Global manufacturing can be very effective and make you an industry leader as long as you have the right resources and processes in place. For the successful delivery of high quality products on time, on specification and at the best price, companies must have access to the manufacturers that have the capabilities and commitment to the product. When clients work with Pivot International in the U.S., they have personal face-to-face relationships with a team of expert engineers, designers and project managers committed to their business and the benefit of Pivot-owned international tooling and manufacturing.

We work all over the globe to transform concepts to reality to drive our clients’ revenue and profit.

Pivot International’s manufacturing capabilities range from small, complex prototype runs to high volume electrical assemblies. Our global presence allows us to meet your production needs, whether you want ‘Made in the USA’ or require utilization of offshore manufacturing. We can ship mechanical assemblies, printed circuit board assemblies (PCBAs), and integrated systems to any country in the world. Our thorough quality inspectors insure that your product meets the highest standards. Pivot’s advanced change order system allows for rapid updates to your product without introducing gaps in your inventory.

Pivot International is a one-source strategic partner for many industry-leading companies in various industries such as medical, industrial, biometrics and security, fitness, radio-frequency wireless and consumer products. We offer the seamless convenience of working with a U.S. company and the financial advantages of utilizing our own in-house, offshore, tooling procurement, and manufacturing capabilities. Let us explore innovative product development and manufacturing solutions to drive revenue and profit for your company.

PIVOT INTERNATIONAL HIGHLIGHTS:
- FDA registered
- ISO:9001 and ISO:13485 certified
- Clean room assembly
- Box-build assembly
- Printed circuit board assembly
- 100% unit test
- Full engineering support

EXPERTS IN:

PRODUCT DEVELOPMENT
ENGINEERING
MANUFACTURING

We are Pivot International, a product development, engineering and manufacturing firm headquartered in the U.S. with global manufacturing operations. Over 40 years, we have designed hundreds of products, manufactured millions of units and secured over a thousand certifications, designations and patents.

We are the strategic partner of many clients in medical, security, fitness, biometrics and security technological products, radio-frequency-wireless solutions and consumer product industries.

Work locally. Solve globally.